

Retail Sales Associate

Hatley
Blue Mountain Village

Job details

Salary
From \$17.50 an hour
Job type
Full-time

Benefits

Casual dress
Dental care
Extended health care
On-site parking
Paid time off
Store discount

Full Job Description

Hatley Little Blue House is a leading Canadian company designing and manufacturing better apparel and giftware for the whole family. In business for 30 years, Hatley is best known for its fun, well designed and nature-inspired products.

Why Hatley:

- Great store discounts
- Competitive Wage with experience
- Opportunity to grow by participating in different projects.
- Family and relaxed work environment
- Health and medical insurance for Full-Time employees

Skills:

- Proven work experience as a Retail Sales Representative, Sales Associate or similar role
- Understanding of the retail sales process
- Familiarity with consumer behaviour principles
- Knowledge of inventory stocking procedures
- Basic math skills
- Track record of achieving sales quotas
- Excellent communication skills, capable of building trusting relationships
- Ability to perform in fast-paced environments
- Flexibility to work various shifts

Position summary:

We are looking for a Retail Sales Representative to provide excellent customer service and meet sales quotas for our business. Candidates with strong communication skills who can make customers feel welcome in our store will stand out. You will help identify client needs, present and answer questions

about our products and services and recommend solutions. A positive attitude and a desire to promptly resolve potential customer issues or complaints will make you successful in this role. Ultimately, you will ensure that customers leave our store satisfied and you will contribute to the store's profitability.

Responsibilities:

- Greet and direct customers
- Provide accurate information (e.g. product features, pricing and after-sales services)
- Answer customers' questions about specific products/services
- Conduct price and feature comparisons to facilitate purchasing
- Cross-sell products
- Ensure racks are fully stocked
- Manage returns of merchandise
- Coordinate with the Retail Sales Representatives team to provide excellent customer service (especially during peak times)
- Inform customers about discounts and special offers
- Provide customer feedback to the Store Manager
- Stay up-to-date with new products/services

It's Hatley's mission to manufacture quality garments in an ecologically responsible way, and to give back to the community. Sold in 30 corporately owned stores, online, and in over 4000 independent boutiques around the world, Hatley is one of Canada's fastest growing retail brands. With a dedicated and passionate team of motivated people, Hatley offers an inspiring and dynamic work environment. Visit our website and read more about Hatley's fun-filled story.

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- Vision care

Schedule:

- 8 hour shift
- Day shift
- Evening shift
- Holidays
- Monday to Friday
- Weekend availability

COVID-19 considerations:

Yes, as per government regulations.

Ability to commute/relocate:

- Collingwood, ON: reliably commute or plan to relocate before starting work (required)

Work Location: One location